# **Introductions of Beijing Aobei Law Firm**

Aobei--Help and strengthen people with law

**Aobe**i-- Designated legal service agency of the Beijing Municipal Government Procurement Center.

**Aobei**-- Designated demonstration unit for Bachelor and Master from Law institute of China University of Political Science and Law.

We are--

Beijing Aobei Law Firm (following mentioned as "Aobei") was established at 2008, involving in supplying professional law service.

#### **Our devotions:**

Provide solid, efficient and professional legal services to customers with solid theoretical foundation and rich practical experience.

## Our business scopes:

Legal business on:

Corporate, Startups, finance/insurance/securities/funds/trust, asset/debt restructuring and mergers and acquisitions, IPO, non-performing asset disposal, foreign investment, international investment and financing, insurance, Intellectual Property rights, film and television media and brokerage, real estate development and investment, administrative, bankruptcy/liquidation, civil and commercial arbitration and litigation, criminal defense, etc..

#### **Our teams:**

1. Aobei has gathered a large number of lawyers with profound theoretical knowledge, rich practical experience and both morality and dedication. Our lawyers

have the ability to handle complex legal matters involving multiple fields, and at the same time, they are dedicated to each other in the professional field. We are committed to providing effective solutions according to our customers' requirements.

- 2, Aobei's existing practical lawyers and auxiliary staff are from well-known Nanyang Technological University in Singapore, and Peking University, China University of Political Science and Law, Renmin University of China, and National Judges College in China. Most of the lawyers are masters, doctors and above, Aobei has a very powerful but youth law services teams.
- 3、Master Bao, Aobei's chief, graduated from Nanyang Technological University in Singapore, China University of Political Science and Law and Peking University Law Institute, is a democrat, member of China Democratic National Construction Association, Commissioner of Beijing Social Situation and Public Interests, and All China Lawyers Association. He worked as a lawyer for nearly 15 years, served as a legal consultant for many well-known companies in China, including Beijing Food and Drug Administration, Foton Motor, PICC, and China Ping An Insurance etc..
- 4, In addition to having an excellent lawyer's team, Aobei has also established an expert review system, and has hired many well-known domestic legal experts and trial experts to serve as expert consultants to ensure the maximum benefit of customers. In the process of providing legal services, Aobei can establish a communication platform for customers and well-known legal experts in China, provide expert legal services to the public, and obtain "expert channel". Years of legal service experience has made Aobei's qualified service team and wealthy practical experience, and has also won extensive customer resources for Aobei.

#### **Our Public Relations:**

In the course of many years of practice, Aobei has established extensive contacts and cooperation with Chinese judicial, administrative, economic and trade, industry and commerce, finance and taxation, media, banking, real estate, education and other fields. Good professional credibility has also been established in courts, arbitration institutions and intermediaries at all levels. In the frequent exchanges, it also maintains close business cooperation and contacts with law firms, embassies, and chambers of

commerce in the United States, Europe and Asia. It has created a good conditions for providing high quality, efficient and value-added legal services to clients.

#### Our working environment:

The geographical environment of Aobei Law Firm is very advantageous. It is located at No. 7, Beitucheng West Road, Chaoyang District, Beijing, 2 km from the Bird's Nest. The government, diplomatic and business organizations are gathered here, and the transportation is very convenient. With a modern office area, the environment is comfortable and the equipment is advanced.

## **Business scopes:**

## 1. Corporate legal services

Aobei Law Firm provides clients with comprehensive corporate legal services, including acting as a corporate legal advisor and as a special consultant in key projects or transactions. Aobei's customers include Fortune 500 companies as well as small and medium-sized companies in the information industry, retail and high-tech industries.

#### Aobei Law Firm's corporate legal services include:

Acted as the company's perennial legal counsel; served as a special legal consultant for mergers and acquisitions, IPO business, asset/debt/bankruptcy restructuring, fund establishment and issuance of legal business; served as a special legal advisor for non-performing assets disposal; conducted project due diligence; Attend the stockholders 'conference and board of directors; witness testimony; design project plan and consultation; assist in business negotiations and consultations; act as bankruptcy administrator and other legal services etc.; provide and review periodic reports required by Chinese laws and regulations and lawyers' legal opinions report etc..

## Mergers and acquisitions (M&A)

Aobei Law Firm has an important position in the domestic M&A field. We have successfully participated in many well-known asset acquisitions. In the M&A business,

Aobei Law Firm has a high level of professionalism, unique operational skills and rich experience. We support the development and implementation of mergers and acquisitions.

In the process of asset acquisition, we serve customers all the time. Our services include but are not limited to the followings:

#### Search and filter acquisition objects:

Analyse industry background; analyse company establishment and property; contact management core personnel; products and technologies; market conditions and competitors; organizational structure; program development and implementation; 1 to 3 years balance sheet.

## **Project Evaluation**

Analyse the market value of similar companies; understand previous transactions; estimate the target company's cash flow, including sensitivity analysis; sales contracts, stock contracts and effective order forms; management team, and post-merger restructuring; environmental issues; balance sheet.

## Design mergers and acquisitions

Develop the most appropriate acquisition plan based on the intention of the acquirer; design a reasonable shareholding structure and personnel restructuring plan; design a perfect payment plan.

#### Implement:

Arrange and participate in all negotiations between the acquirer and the target company; resolve potential problems; assist in controlling execution procedures; and assist in signing contracts.

## **Debt/bankruptcy restructuring**

Aobei's debt and bankruptcy restructuring experts are good at handling various types of asset restructuring and debt restructuring legal business. Bankruptcy, debt restructuring, asset restructuring, and corporate business planning are part of the restructuring business.

We have accumulated a wealth of experience in debt restructuring and bankruptcy cases and out-of-court settlements. We are able to bring real and effective economic benefits to our customers. Our approach to problem solving is professional and diverse.

We represent various types of debt/asset restructuring and bankruptcy. In the pre-bankruptcy phase, we help clients with financing and debt restructuring to avoid bankruptcy. If the client must face bankruptcy, we will also help the client to get the most benefit from the existing bankruptcy proceedings in China.

Our clients include guarantors, mortgagors, lessors, debtors, creditors, bankrupt trustees, subsidiaries of bankrupt companies, branches of bankrupt companies, and various other bankruptcy-related stakeholders.

We provide the following services to our clients: due diligence; issuing debt restructuring plans; negotiating and consultations; issuing transaction documents; implementing restructuring plans; protecting the rights of bankrupt owners; applying for and initiating bankruptcy proceedings; acting as bankruptcy administrator; more realization of creditor's rights through organizing the sale of assets of the bankrupt company; assistance in purchasing the assets of the debtor; act for the transfer of creditor's rights or assets; assistance for avoiding bankruptcy; writing claims; act for shareholders' meeting, liquidation committee, secured and unsecured creditors, creditor management committee and custodian; analysis of the debtor's assets transactions; assistance for debtor financing.

#### 2, Banking and finance

Aobei Law Firm provides legal advice to clients on Chinese financial institutions, financial laws, regulations and policies. Aobei Law Firm maintains close partnerships with many banks and financial institutions at domestic and abroad. Its main business activities include international joint loan agreements, disposal of non-performing assets, government loans, general commercial loan agreements and lease contracts.

Aobei Law Firm helps foreign investors and Chinese companies in various fields. Our main business includes: non-performing asset recovery and disposal of domestic and foreign financial asset management companies; debt management of domestic-funded enterprises, joint ventures, and wholly foreign-owned enterprises; joint venture capital injection; letter of credit, venture capital requirements, barter trade, audit, bonds, projects Financing-credit documents, disclosure requirements, insurance

business; loan bad debt reserve requirements, foreign exchange accounts of foreign-invested enterprises, export trade financing, capital construction financing, borrowing and capital portfolio; foreign exchange risk, project financing, foreign investment financial institution regulations; legal business and agency of private people and institutional debt; mortgage guarantee business of real estate and personal assets; securities issuance; establishment and development of good business relations with domestic banks and international banks; letter of credit negotiation and management.

#### 3, Real Estate

Aobei Law Firm's real estate lawyer team includes a number of well-known lawyers with many years of experience, able to handle all aspects of Chinese real estate business. Rich real estate experience enables Aobei Law Firm to provide creative, accurate and economical services to its clients.

The rapid development of China's economy has led to the development of residential, commercial and industrial land to meet the unique needs of the Chinese population. Our lawyers have the experience and background to provide professional services for real estate developers to build and complete real estate projects in various regions of China.

Some of our services for real estate clients are as follows:

Assist developers in the development of residential areas, commercial land and other industrial projects; prepare various legal documents for the acquisition and transfer of land use rights and lease rights; provide advice to lessors and lessees; set up real estate agencies and provide advice; Establish foreign-invested real estate companies; provide services to construction contractors and real estate consultants; assistance for negotiating real estate transactions with relevant government authorities; conduct credit background research on partners, evaluate specific development projects and issue feasibility reports; provide advice and preparation real estate security documents, including mortgages, bonds and other forms of debt.

#### 4. Insurance

Aobei Law Firm provides clients with advice on risk management and acting legal business for insurance clients.

Our complete and comprehensive business layout in China and the diligence and wisdom of Beijing Aobei lawyers will solve most of the customer's insurance problems.

And, no matter how complex the customer's problems are, Aobei Law Firm will always help you find the safest solution.

Aobei Law Firm provides customers with insurance investigations and various legal services for insurance clients:

- property insurance
- life insurance
- Insurance company risk prevention and control mechanism construction
- Claims assessment for insurance cases
- Insurance case investigation
- Various types of insurance case disputes (reconciliation, arbitration and litigation);
- Recovery of various types of insurance cases (reconciliation, litigation and arbitration);
- Insurance claims
- Insurance coverage and signing of insurance policies
- Maritime insurance (ship insurance and cargo insurance)
- Export credit
- Force majeure insurance
- Motor vehicle insurance
- Guarantee insurance
- Various types of liability insurance litigation and recovery
- Construction insurance etc.

#### 5, Media and broker

Aobei has been a special legal consultant for film and television drama investment for a number of domestic film and television production companies, and has served as a brokerage legal consultant for many famous domestic artists. It has participated in the planning and demonstration of a number of domestic hot-selling movies and TV series of legal special business, accumulating good industry experience and network resources.

#### Media and brokerage business:

Film and television project preceding law legal planning; film and television project filming and post-production legal business; music works protection; copyright transaction protection; film and television project joint filming legal business; advertising agency, implant, patch legal risk and evasion; material use and licensing

legal business; copyright (text, video, music, etc.) protection and use; information network communication rights legal business; scriptwriters, directors and other cast members hire and broker legal business; calligraphy, graphic works protection legal business; film and television technology legal business; distribution and screening legal business; legal business for licensing of film and television projects; cultural and creative legal business; legal business such as drama, concerts, large-scale performances and concerts; film and television works and wireless value-added legal business; other legal business related to cultural and creative industries; litigation and arbitration services such as film and television media, copyright disputes in music works.

#### 6. International trade and marketing

In recent years, the rapid development of China's foreign trade has created a good opportunity for many domestic and foreign import and export companies. However, foreign trading companies face many pitfalls when operating in China. Whether a foreign company is an import company or an export company is very important to properly protect their interests.

In order to help foreign companies successfully organize their business in China, Aobei Law Firm provides clients with a full range of legal assistance related to trade and product marketing in China, including the following business areas: goods sales contracts, technology import contracts, trade Law, contract of carriage of goods by sea, letter of credit; compensation trade, processing trade; customs and value-added tax business; establishment of representative offices of foreign institutions in China; market development and product promotion; signing and fulfilment of commercial agreements; product transportation and insurance; Inspection and dispute resolution; insurance claims; arbitration and litigation concerning trade disputes; import and export licenses; customs and tariffs; letter of credit management.

## 7, International investment and financing

Aobei lawyers have long-term and rich experience in foreign investment and financing. They have participated in numerous foreign investment and financing projects and served as legal counsel for many internationally renowned multinational corporations, large and medium-sized state-owned enterprises and private enterprises.

Aobei's services cover all aspects of foreign investment and financing projects, including legal framework planning and prudential investigation before project implementation, drafting project negotiation legal documents. With a long and rich experience in foreign investment and financing, Aobei lawyers can provide the best solution to the legal problems that may be encountered in each specific project.

The legal services of Aobei in this field mainly include the following aspects: establishment of foreign representative offices in China; establishment of foreign-invested enterprises; acquisition of foreign assets and business; private equity funds; restructuring of foreign-invested enterprises and equity transfer; continuous legal services for foreign investment enterprise; the liquidation and dissolution of foreign-invested enterprises.

#### 8. Credit background investigation

Aobei Law Firm has been engaged in lawyer due diligence, credit background investigation and collection of credit information of Chinese-funded enterprises and foreign-invested enterprises. Before signing a contract, any economic entity will inevitably conduct a most basic investigation of the credit status of the business partners to ensure cooperation with those who can be trusted. For joint ventures, this is even more crucial.

As long as the client needs, Aobei Law Firm can provide a variety of reports on credit. Depending on the client's business needs and the way in which the information is obtained, we can provide you with a variety of survey services, from a simple background check to an in-depth and detailed credit status report.

Our due diligence includes the following aspects: legal opinion due diligence; listing/delisting due diligence; restructuring program due diligence; company and financial status verification; import and export survey; partner background survey; company size and business status survey; past activities survey; funding source survey; target market and customer source survey; business partner background survey; asset survey; insurance claim truth survey etc..

## 9. Administrative/institutional legal counsel

Aobei Law Firm has been engaged in legal counsel research for administrative/ institutional authorities and served as a legal advisor to a number of administrative agencies. Our consultation scopes are mainly as follows:

Administrative law enforcement case investigation and punishment consultation; administrative lawsuit responding agency; assistance for information public reply; legal, regulatory and policy research; draft and review of regulatory documents; major cases or administrative reconsideration proposals etc..

## 10, Intellectual property

Since established, Aobei Law Firm has been providing overall intellectual property protection programs and measures for many multinational companies and high-tech companies. With a team of experienced lawyers in the field of intellectual property, they have successfully provided clients with a full range of intellectual property legal services, including: patents, trademarks, intellectual property litigation and other related legal services.

## a) Patent:

Patent protection strategy planning; acting for various patent applications (inventions, utility models and design patents); acting for patent review and invalidation; acting for patent administrative litigation; exercising patent rights through judicial and administrative channels; customs protection of patent rights; patent search and surveillance services; patent licensing and transfer services; patent annuity monitoring and alerting services.

#### b) Trademark:

Trademark protection strategy planning; trademark management services; trademark search and tracking services; agency trademark applications; agency trademark opposition; agency refusal review; agency disputes and revocation; agency trademark administrative litigation; market and company investigation services; exercising trademark rights through judicial and administrative channels; customs protection for trademark; trademark licensing and transfer services; agency domain name registration and dispute resolution; other trademark-related services.

#### c) Copyright

Copyright protection planning; copyright management services; copyright applications; copyright investigation and anti-infringement services; copyright or

author's right licensing; transfer and assignment; copyright dispute resolution; agency copyright transactions; other copyright-related services.

#### d) Intellectual Property Litigation and Legal Affairs:

In addition to the above areas, Aobei Law Firm also provides a wide range of legal services in other related intellectual property fields, including: transfer and licensing of intellectual property rights; copyright registration, domain name, trade secret protection; designing anti-piracy plans and measures for clients; providing legal advice related to intellectual property.

## 11, Litigation and arbitration law business

Aobei Law Firm knows that in order to successfully practise in China, who must be able to solve all types of disputes quickly and appropriately, especially litigation. With extensive domestic and international legal experience, Aobei Law Firm is able to provide comprehensive legal services to individuals at domestic and abroad, various government authorities and various types of enterprises.

The advantage and characteristics of Aobei Law Firm lies on: we are not only acting on behalf of clients in accordance with established procedures, but also fully utilize our strengths and skills to assist clients in achieving their specific litigation objectives. Aobei Law Firm's excellent litigation and arbitration lawyers combine the legal process perfect with your actual business needs.

The result of long-term practice in China's complicate legal environment has created a large number of outstanding legal talents in the lawsuit and arbitration business of Aobei Law Firm. We will maximize your legal rights, whether in litigation or in arbitration.

Our service areas include but are not limited to: civil and commercial litigation disputes; intellectual property disputes; various insurance cases; financial credit disputes; construction disputes; contract disputes; infringement disputes; non-performing asset recovery and enforcement disputes; real estate disputes; international arbitration; and acting in mediation, arbitration, and civil, criminal, economic, and administrative litigation for various foreign and domestic investment, trade, finance, and intellectual property disputes etc..

In the course of practicing, Aobei lawyers have provided good legal services in various fields for multinational corporations and large domestic and foreign enterprises, companies, banks, non-bank financial institutions, investment banks,

insurance companies, venture capital funds, asset management companies, the internet and other consulting technology companies.

Aobei lawyers have established close and stable business relationships with clients and relevant government departments and legislative bodies in China, which enables Aobei lawyers to understand deeply and in time for the different needs of customers and grasp the latest legislative developments in China, so as to provide more timely and efficient legal services to customers in this unique market environment in China.

## 12, Our clients:

Beijing Food and Drug Administration

**CCTV** "Economic Half Hours"

Beijing TV Station "Financial Channel"

Family finance channel

**Beijing Normal University** 

China People's Property Insurance Co., Ltd. and its subsidiaries

China Ping An Life Insurance Co., Ltd. and its subsidiaries

China Ping An Property Insurance Co., Ltd. Beijing Branch

Beijing Qianjiayuan Fund Management Co., Ltd.

Max TV Finance (Beijing) Media Co., Ltd.

Beijing Caishida Media Co., Ltd.

Beigi Foton Group Co., Ltd.

Great Wall Asset Management Co., Ltd.

Chengdu TV Station and Chengdu Economic Daily Newspaper

China Auto Rental Co., Ltd. (Beijing)

China Traffic Accident Network

Air force General Hospital

Beijing Guowei Hospital

Beijing Yuntu Culture Communication Co., Ltd.

Beijing Caishi World Media Technology Co., Ltd

Beijing Shouhua Media Co., Ltd.

Research (Beijing) International Culture Media Co. Ltd.

Beijing Dollun Media Advertising Co., Ltd.

Boray Zongheng International Advertising (Beijing) Co., Ltd.

"The Royal Food Hutong 19" TV Drama

Beijing Chunhui Century Real Estate Co., Ltd.

Beijing Zhongyi Express Co., Ltd.

Beijing Zhonghui Property Management Co., Ltd.

Beijing Longbao Property Management Co., Ltd.

China Sixth Metallurgical Construction Co., Ltd.

Sunstone (Tangshan) Pharmaceutical Co., Ltd.

British Cardia Standard Certification (Beijing) Co., Ltd.

Beijing Da Shixing Auto Sales Co., Ltd.

Shandong Foreign Construction Engineering Corporation

Beijing North Space Building Technology Co., Ltd.

# References

On demand